

### Ad Hoc Report

for the

Bachelor of Applied Science in Organizational Management Program

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#### **Report Introduction**

This report provides a brief introduction to the new Bachelor of Applied Science degree in Organizational Management at Grays Harbor College (GHC) and improvements being made to ensure that the quality of learning and the desired learning outcomes meet college goals and employer needs. This applied baccalaureate degree accepted the first cohort of students in the Fall 2016 and the first class will complete the degree requirements in June of 2018. The college decided to only accept one cohort for the first two years to carefully assess quality and review curriculum before future cohorts enrolled.

This program, focused on the application of management in the region rather than a theoretical leadership degree program, is designed to connect projects and practical learning to future management situations that GHC graduates may encounter as their careers progress. After the first year of instruction was completed within the program, the college began a review of instruction and identified a number of areas for improvement. In collaboration with program administrators and faculty teaching within the program, feedback on curriculum and learning outcomes was considered, planned curriculum updates/edits will be implemented for cohort 2, and personnel changes have been made - both out of necessity (retirements) and to improve potential for learning and program quality. An advisory committee was also established to solicit feedback from local employers, a group comprised of private industry, technology company, tribal partnership, non-profit sectors, and healthcare managers.

This document is meant to serve as an update on the implementation of Grays Harbor College's Bachelor of Applied Science degree program in Organizational Management and contains documentation of staffing, budget impact on institution, early program successes and challenges, and narrative on anticipated needs and future cohorts.

#### **Program History**

NWCCU gave its approval for Grays Harbor College (GHC) to launch candidacy for the Bachelor of Applied Science – Organizational Management (BAS-OM) program in a letter to the College dated December 3, 2015. The first cohort for the program began in fall 2016 and is looking forward to graduation in June 2018. Since approval for the BAS-OM program, GHC has also added two additional BAS programs in Teacher Education and Forest Resources Management.

Grays Harbor College has served the educational needs of Grays Harbor and Pacific counties since 1930. As the only institution of higher education in the two-county service region, GHC works to provide opportunities for residents to pursue education without leaving their jobs, families, and homes. The Bachelor of Applied Science degree in Organizational Management (BAS-OM) is able to meet the needs of place-bound students, local residents seeking career change or advancement, those with workforce degrees desiring continued educational growth, all while considering management needs of regional employers.

Grays Harbor and Pacific counties, like many small rural communities, have experienced economic shifts after a long period of significant unemployment rates. Communities once based on natural resource extraction must now redefine and diversify their economic and

social structures to provide living wage jobs for residents. Grays Harbor and Pacific County communities are ripe for development, with both human and physical capital; however, the area has a limited number of individuals educated to the level required to move development forward. The local communities need a broadly educated, technologically savvy, and economically strategic workforce to take on key roles in management and organizational development. The Bachelor of Applied Science degree in Organizational Management (BAS-OM) through Grays Harbor College provides a pathway for students to take leadership roles in both non-profit and profit-based organizations.

#### **Impact on Institution**

A key assumption in GHC's initial proposal was that the college would be able to develop the BAS-OM program without relying on a substantial influx of new resources. This was in part because the college planned to share resources among academic departments and thought there were enough qualified professors willing to teach in this new program. In preparing for the first year of the program, GHC faculty struggled to add BAS-OM teaching responsibilities to their already full schedules. Moreover, because BAS-OM was GHC's first Applied Baccalaureate program, there was little insight about the challenges students might face as they tackled an upper-division curriculum, particularly students who had been out of school for a number of years.

The "slow start," allowing students to select a part-time schedule, initially proposed for the BAS-OM program proved to be unrealistic in practice. Not only would having multiple students on varying schedules make scheduling and planning more difficult, but there was a significant concern about time-to-completion rates. For this reason, as well as input with employers and counsel from various advisory relationships, the college determined that a cohort for each of GHC's BAS programs would be formed yearly, beginning each fall. For the first BAS-OM cohort, however, the plan was to delay admitting a second cohort until the first cohort of students had cycled through the entire program; this was done to assess curriculum and quality of instruction so that any necessary changes could be made before launching a second cohort. In the case of the BAS-OM program, the plan was followed. However, both the BAS-Forestry Resource Management and the BAS-Teacher Education programs have been launched with the assumption that a new cohort will begin each year. In part, this is intended as a strategy to meet student and employer demand; in part, it is a strategy to help offset the costs of providing robust student support services.

Some of the initial cohort of BAS-OM students experienced academic difficulties early in their program, which made the need for greater student support services apparent, including needs for tutoring, interpersonal communication skills for students, and additional professional development for faculty. During the second year of instruction, as a result of the assessments, services were put in place to address needs of the cohort. The financial aid office hired a new coordinator specifically tasked with aiding BAS students. Response time to questions and concerns from students in the cohort was decreased, the tutoring center identified a specific individual capable of helping BAS students, and the BAS programs office hired a completion facilitator to aid in community partnerships, student support, and overall program management.

To address the issues that emerged in the initial launch of the program, Grays Harbor College is hiring a new lead faculty position for the BAS-OM program. While this faculty member will also teach courses in the lower division, their primary curricular responsibility will be the BAS-OM program, working in close collaboration with the Dean for Workforce. Because this faculty member will teach a course in BAS-OM each quarter, students will recognize them as their faculty advisor for the duration of the program. In addition, to promote better curricular integration across the curriculum, GHC plans to include quarterly program planning, assessment, and improvement sessions for faculty and student services professionals working closely with the BAS-OM program. GHC has also established a formal advisory board specifically for the BAS-OM program with regularly meetings scheduled twice annually.

#### Curriculum

Admission into the BAS-OM program is based on merit. Meeting the minimum entrance requirements does not guarantee admission, as the number of qualified applicants may exceed the number of enrollment spaces in future cohorts.

In order to be placed into the admission pool, applicants must complete and submit the following:

- All BAS-OM application materials
- Transcripts showing evidence of an earned associate degree from a regionally accredited college or university with a minimum cumulative GPA of 2.5 or higher.

#### **Learning Outcomes**

The initial set of skills, experiences, and student learning outcomes for this program focused on critical thinking; leadership; innovation; and understanding complex business models, functions of leadership roles within an organization, and abilities to effectively communicate in a variety of formats (See Appendix 2 for list of learning outcomes for all BAS-OM courses). Syllabi for each course include course-level learning outcomes. These course outcomes directly connect to practical experiences within the program and connect to college goals. Some of the competencies found throughout the curriculum include the ability to demonstrate understanding of the privileges and responsibilities of leaders, evaluating and improving communication within organizations, assessing risk management, measuring program outcomes and efficiency, and assessing and leading needed change within an organization. A key role for the advisory board will be to assist in reviewing these learning outcomes to insure that GHC's BAS-OM program remains relevant, rigorous, and a good fit for community/employer needs.

After the first year of study was completed by the first cohort, the need to place more emphasis on connecting learning outcomes and experiences across courses and across quarters emerged as a strategy for emphasizing important program themes and strengthening student learning. The addition of a BAS-OM lead faculty, coupled with a substantial revision of GHC's approach to professional development for faculty so that it is informed by ongoing assessment and focused on improving student learning, will result in a better integration of learning opportunities and learning outcomes, both within a given a quarter and in the program overall.

<u>Prerequisites:</u> Applicants must have a grade of 2.0 or higher in the following courses prior to program start

- ENGL& 101 English Composition I
- MATH& 146 Introduction to Statistics
- Natural Science w/ lab (5 credits)
- SPCH 101 Fundamentals of Speech
- ACCT& 201 Principles of Accounting I

<u>Degree Required Courses:</u> the following courses are additional requirements for the degree although some degree courses may be prerequisite courses for the 300-400 courses.\* Students are encouraged to complete these courses within their associate degree if possible. Courses must be completed with a grade of at least 2.0.

- Natural Science (5 credits)
- Humanities (5 credits)
- 5 credits of General Education Coursework in addition to the required prerequisite courses (25 credits)

<u>Course Sequence:</u> The following courses constitute the two-year Bachelor of Applied Science in Organizational Management degree. Students must earn a minimum 2.0 grade in each course, with a minimum 2.5 cumulative GPA in all upper division coursework.

BASM BASM	302 303	First Year Introduction to Leadership Human Resource Systems Advanced Business Writing	Credits 5 5 5
		TOTAL	15
BASM SOC	301 306	er, First Year Writing and Managing Grants Organizational Behavior Program Assessment and Evaluation	<u>Credits</u> 5 5 5
		TOTAL	15
BASM BASM	309 307	er, First Year Project Management Quantitative Design, Data, and Analysis Emerging Technologies TOTAL	<u>Credits</u> 5 5 5 7

Fall Quarter BASM 401 BASM 402 SOC 403	Leading and Managing in a Diverse World	Credits 5 5 5
	TOTAL	15
BASM 404 BASM 406	ter, Second Year Accounting for Decision Making Seminars in Private or Public Service Legal and Labor Issues	Credits 5 5 5
	TOTAL	15
BASM 409	ter, Second Year Administrative/Management Internship Professional Ethics & Social Responsibility Facilitating Change and Development	<u>Credits</u> 5 / 5 5
	TOTAL	15
Total D	Degree Credits	90

Course descriptions can be found in Appendix 1.

#### **Degree Pathways**

All students in the first cohort were graduates of a GHC Associate Degree program. While this BAS program is available to local residents with associate degrees from other institutions, it is anticipated this regional trend will likely continue.

<sup>\*</sup>Course substitutions must be approved by the Office of Instruction.

Currently, the BAS-OM articulates with several graduate programs. These include:

Table 1 – Articulation Agreements		
University	Program	
The Evergreen State College	Masters of Public Administration	
Saint Martin's University	Masters of Business Administration	
Brandman University	Masters of Business Administration	
Brandman University	Masters of Arts in Organizational Leadership	
University of Washington (Tacoma)	Masters of Business Administration	
Washington State University (Vancouver)	Masters of Public Affairs	
Washington State University (Vancouver)	Masters of Business Administration	
Western Governors University	Masters of Business Administration	
Pacific Lutheran University	Masters of Business Administration	

#### **Staffing**

The BAS-OM program began with a single program director who was tasked with application development, program marketing, application review, student-intake advising, academic planning, student support and overall schedule development for the program.

As the first cohort began and GHC received approval to offer two additional BAS degrees, it was apparent that the BAS program staff would need to expand to meet student needs. GHC now has a BAS Programs Office comprised of the following individuals:

Table 2 - Program Staff			
Name	Title	Responsibilities	
Lucas Rucks	Dean, BAS-OM, BAS-Forest	Faculty hiring, program	
	Resource Management, and	scheduling, student recruitment	
	Workforce Education	and support	
Dr. Erin Dilley-	Associate Dean, Teacher	Faculty hiring, program	
Linton	Preparation and Certification	scheduling, mentor teacher	
	(BAS-TE and ECE)	outreach, PESB reporting,	
		curriculum design, student	
		recruitment and support	
Katie Dailey	BAS Completion Facilitator	Application development and	
		review, student tracking, intake	
		advising, student support, on and	
		off campus recruiting, website	
		management, aiding students	
		with communication to other	
		departments.	
Dr. Alex Bastos	Lead Faculty, BAS-Forest	Curriculum development,	
	Resource Management	classroom instruction, marketing	

		to the community, student	
		advising	
Dr. Darby Cavin	Faculty, BAS-Teacher Education	Curriculum development,	
		classroom instruction, marketing	
		to the community, student	
		advising	
To be hired for Fall	Lead Faculty, BAS-OM	Curriculum development,	
2018		classroom instruction, marketing	
		to the community, student	
		advising	

By September 2018, the BAS-OM program plans to employ a full-time, tenure-track lead faculty member who will teach at least one course each quarter within the program as well as increase efforts in community outreach and student advising. In addition, the Dean has begun the process of building a strong pool of adjunct faculty with focused expertise. This marks a departure from the original program strategy of assuming that current tenured and tenure-track GHC faculty would choose to teach in the BAS-OM programs as "overloads". Creating a pool of qualified adjuncts will help foster communication with local employers and industry experts as GHC reaches out into the community in order to identify qualified professionals who may be new to the college.

Table 3 - Current and Planned BAS-OM Faculty			
Name	Course(s)	Credentials	
<b>Dr. Chris Portmann</b> Tenured Faculty	BASM 305 – Program Assessment and Evaluation  BASM 307 – Quantitative Design, Data, and Analysis  SOC 403 – Organizational Communication  BASM 406 – Seminars in Private or Public Sector	Ph.D., University of Nebraska, Lincoln, NE MA, Regis University, Denver, CO BS Montana Tech, Butte, MT	
<b>Dr. Erin Frasier</b> Adjunct Faculty	BASM 308 – Emerging Technologies BASM 401 Business Processes and Excel	Ed.D., Brandman University, Irvine, CA MS, Portland State University, Portland, OR BA, Portland State University, Portland, OR	
Dave Halverstadt	BASM 303 – Human Resource Systems	MBA, Central Michigan University, Mount Pleasant Michigan	

Chance Stewart	SOC 405 – Legal and Labor Issues  BASM 407 - Professional Ethics and Social Responsibility  BASM 402 – Leading and Managing in a Diverse World  BASM 309 – Project Management	MPA, University of Puget Sound, Tacoma WA BA, Whitman College, Walla Walla Washington;  Holder of Society of Human Resource Management Senior Professional in Human Resources Designation (SPHR).  MA, Gonzaga, Spokane, WA BA, Eastern WA University, Cheney, WA
JEB Thorton	BASM 301 Writing and Managing Grants	MA, Pacific Oaks Northwest College, Seattle, WA BA, The Evergreen State College, Olympia, WA
Kenji Seta	BASM 407 - Professional Ethics and Social Responsibility	MS, Troy State BS, United States Air Force Academy
Katie Dailey	BASM 409 – Managerial Internship	MS (Candidate), Washington Governors University BAS Centralia College, Centralia, WA
Dr. Glenn Smith	BASM 404 - Interpretation of Accounting - Accounting for Decision Making	Ph.D., Walden University MBA, City University BA, City University
Lucas Rucks	BASM 302 - Introduction to Leadership  BASM 408 – Facilitating Change and Development	Ed.D., Azusa Pacific University, Azusa, CA MS, California State University Bakersfield; Bakersfield, CA BA, California State University Bakersfield; Bakersfield, CA
Dr. Darby Cavin	BASM 304 – Advanced Business Writing	Ed.D., Seattle Pacific University M.L., University of St. Andrews B.A., Whitworth College
Chandra Miller- Starks	BASM 306 – Organizational Behavior	M.S., University of Central Arkansas B.S., University of Central Arkansas

In addition to the individuals listed above, the BAS-OM advisory board has been established to provide clear guidance on skills and abilities needed within the community. This group had their first meeting in February of 2018 and has scheduled their second meeting for May. The BAS-OM Advisory group provides direct feedback to instructors about curriculum as well as providing an additional forum for faculty meetings. The following industry leaders have agreed to participate on the advisory board:

Table 4 – Advisory Board		
Name	Employer	
Jacqueline Hergert	CTE Director, Ocean Beach School District	
Angela Burton	Executive Director, Coastal Harvest	
Molly Bold	Westport Marina Business Manager, Port of	
	Grays Harbor	
Don Kajans	Resort Manager, Quinault Indian Nation	
Dru Garson	Executive Director, Greater Grays Harbor	
	Chamber	
Josh Martin	CEO, Summit Pacific	
Mike Entz	CEO, Cosmo Specialty Fibers	
Brett Walker	Site Manager, Overstock.com	
Katie Dailey	BAS Completion Facilitator, Grays Harbor	
	College	
Lucas Rucks	Dean, Grays Harbor College	

#### **Annual Budget**

The budget for the BAS programs at GHC is as follows:

Table 5 - BAS Budget		
BAS-OM, Dean (1/3)	\$30,000	
BAS-TE Dean	\$63,000	
BAS Completion Facilitator	\$52,000	
BAS-FRM Lead Faculty	\$52,000	
BAS-TE Lead Faculty	\$52,000	
Instructional Costs (PT	\$39,000	
Instruction)		
Benefits (all of the above)	\$82,000	BAS-OM, BAS-FRM
		Dean – \$10,000
		BAS-TE Dean-
		\$7,000
		BAS Completion-
		\$16,000
		BAS-FRM-\$18,000
		PT-\$13,000
		BAS-FRM-\$18,000

Supplies	\$17,990
Marketing	\$1,000
Travel	\$1,650
Equipment	\$3,000
Total	\$393,640

This budget includes the three Bachelor of Applied Science degrees, personnel (prorated to reflect split time) and miscellaneous equipment shared among roles and programs where there are not dedicated resources for a sole department. These expenses are shared among transfer education, workforce education, state and federal grant, and general operating budgets. The conservative goal of serving a limited number of students with the BAS-OM program has allowed us to start predominantly with resources already available on campus. To date, the college is using current infrastructure and faculty.

GHC has looked at the possibility of two cohorts beginning in the fourth year for the BAS-OM program, depending on identifying lead faculty member and improved student retention. With the addition of BAS programs, the institution also committed more resources to the Learning Center (increased staffing .2 FTE, \$4,000), Financial Aid staffing (.1 FTE increasing in staffing at the assistant director level, \$3,400), and Library (.1 FTE for increased staffing, \$2,000 and additional research/industry tools in the forms of journal subscriptions and databases).

Table 5 - Total BAS FTE			
BAS Program		AY 2016-17	AY 2017-18
Forest Resource	Annual FTEs		4.56
Management			
	Unique Headcount		5
Organizational	Annual FTEs	25.22	8.67
Management			
	Unique Headcount	27	10
Teacher Education	Annual FTEs		21.38
	Unique Headcount		23
Total	Annual FTEs	25.22	34.60
	Unique Headcount	27	38

#### BAS-OM FTE, Tuition Revenue

Based on tuition estimates, including fees, a full-time student generates \$2,100 of revenue for the college each quarter. In AY 2016-17, the 25.22 FTEs would result in \$158,886 and in AY 2017-18, the 34.60 FTE would generate \$217,980. If the three BAS programs each had a full cohort, 25 in the organizational management cohort, 50 in the two BAS-TE cohorts, and 20 in the BAS-FRM program, resulting in 95 FTE each year, revenue would be around \$598,500.

As the BAS programs grow, changes are being implemented to support the programs. A tenure-track lead faculty position for the BAS-OM program has been approved and will be posted by March 2018, with an expected start date of September 2018. Library enhancements designed to

support baccalaureate research are underway. The library has increased journals and database access to connect projects to current resources as well as encouraging undergraduate research and to promote current case studies used in and out of the classes. The library also has added Chromebooks available for use and checkout to ensure all students have access to current office technology and available databases. Leadership development opportunities for students in the BAS-OM program are being created, and additional resources will be allocated to faculty professional development for next year's planning and for ongoing program assessment. Regular faculty meetings and advisory committee meetings will be held to foster collaboration and communication between coursework as well as to solicit feedback from employers regarding skill sets and desired learning outcomes. Lastly, a series of student support workshops has been developed and offered to promote career preparation, job readiness, soft skills, library use and independent research, and interpersonal communication. This workshop series will be assessed, modified as necessary, and implemented again next year.

#### **Program Successes and Challenges**

#### Successes

Grays Harbor and Pacific counties, like many rural communities in Washington, are in a state of transitioning from natural resource extraction to more sustainable and emerging economies. The Bachelor of Applied Science degree in Organizational Management will continue to strive towards meeting the needs of regional employers with graduates who communicate effectively and think critically, are prepared to lead, and routinely search for efficient processes and innovation to maximize quality and production. This program's first cohort was filled with workers from entry-level positions with a goal to manage/supervise in their current field or open a business in the near future. The knowledge, skills and abilities students develop through the BAS-OM program will assist in reaching their goals.

Communities once based on natural resources must now redefine their economic and social structures to provide living wage jobs for their citizens. Grays Harbor and Pacific County communities are suitable for development, with both human and physical capital (unemployment is at the lowest rate since 1990 at 6.1%). Yet, the area has a limited number of individuals educated to the level required to move development forward. The BAS-OM provides a pathway for students with AAS degrees to take leadership roles in both non-profit and profit-based organizations. The response from the Grays Harbor and Pacific county communities has been overwhelmingly supportive of the development of the college's BAS degrees.

Through valuable learning, both institutionally and in the first cohort, the college and upcoming graduates are poised for opportunities. Through ongoing assessment and feedback from students, the college has restructured support systems and advising. The students concluding their degree are prepared for career advancement or change, or entrepreneurship, investing in their changing community.

While student retention was below an acceptable threshold in the first three quarters, significant improvements have been made to the program, based on primarily on exit interviews and cohort feedback. Year two for the first cohort has resulted in 100% retention.

#### Staffing Changes

In March of 2017, a BAS Completion Facilitator was hired to help with all three BAS programs at GHC. The Facilitator is a graduate from the first cohort of a neighboring region's BAS program in Applied Management and is working towards a Master of Science – Management and Leadership degree. This practical experience has led to a significant increase in support services as well as assistance with policy design. Since graduating in 2014, she has worked as the Program Specialist for another community college's four BAS programs specializing in student recruitment, retention, academic planning, and other program management needs.

With the hire of a full-time Completion Facilitator, evening hours for a majority of other college departments were alleviated. Part of the Completion Facilitator's role is to communicate student concerns to financial aid, registration, and other departments at times when the student may not otherwise be available. The completion facilitator then takes the information gained and relays it to the student ensuring that they have full understanding of what was covered, fixed, or changed during the communication exchange. The Completion Facilitator also monitors the Canvas student space where students are able to interact outside of specific course constraints, discuss potential support needs, including relevant workshop topics, and receive notifications for upcoming workshops and program meetings.

Staffing changes at GHC also include a new Dean of Workforce Education and a new Vice-President of Instruction, both beginning with Grays Harbor College in August 2017. The new Dean of Workforce Education has joined the *Rigor Subcommittee* of the Baccalaureate Leadership Council and regularly attends these State Board Community and Technical College meetings. The BAS-OM and BAS-Forestry Resource Management programs are now under his management. With experience participating on and facilitating advisory boards, connections with faculty in workforce programs, and a clear understanding of "2+2" advising and how applied associate degrees feed directly into the BAS-OM program, the Dean of Workforce Education has excelled in building community and campus partnerships that have become invaluable to the program's future success. The new VPI, focused on instructional quality and experienced in student outcomes assessment, is also committed to filling the "lead faculty" role as well as supporting an adjunct pool with appropriate degrees.

#### Educational Plan Edits

After realizing that a majority of the initial cohort students did not receive an official academic plan when entering the program, new academic plans were created and given to each student during the May, 2017 advising period. Not only was it apparent that students had misconceptions about lower division courses needed, but the initial educational plan for the program proved difficult to understand for students, applicants, and advisors outside of the BAS office. Improved advising and marketing has led to realistic planning for future cohorts who are currently in the onboarding process.

At the time when the prerequisite courses for cohort two were evaluated, it was discovered several students would need large summer course loads to remain eligible and on pace for graduation. Large credit loads often hinder student success, especially during a shortened summer quarter. To account for this in the future, the program prerequisites were increased so that only Natural Science (5 credits), Humanities (5 credits), and 5 credits of General Education

were left as "degree required" lower division courses. With this setup, students who feel strongly about taking the summer off for family or employment obligations but still need to fulfill these requirements are able to complete one additional class each quarter. Likewise, if a student is only comfortable taking 15 credits per quarter, they can take these 15 in the summer and still remain on pace for anticipated on-time graduation.

#### Workshop Series

Although planned to occur since the beginning of fall 2016, the soft skill workshops for students were sporadic until year two of the program. In May 2017, as part of the students' advising, they were presented with a full plan for next year's soft skill workshops. Quarterly topics included:

- Library Resources and Databases
- APA
- FAFSA
- Internship Preparation
- Resume Building
- Student Networking/Mentoring Forums
- Writing Center (Anticipation of Final Exams, Papers and Projects)
- Graduation Information
- Interpersonal Communication/Personality Styles in the Workplace
- Graduate Program Options

These workshops are held on Tuesday evenings from 4:00 - 5:00pm, leaving students a half hour to prepare for their Tuesday evening class. Workshop leaders include faculty, staff, and community leaders.

As GHC moves forward with other cohorts, workshops will include more emphasis on Microsoft Office and APA formatting to better prepare students for the year 1 spring and year 2 fall classes that rely on Microsoft Excel experience for success.

#### Marketing

The completion facilitator was tasked with updating the program webpages and marketing efforts. Prior to facilitator hire, the program director was still working on developing program webpages and had sent limited postcards to community members. Within the first two months of hire, the facilitator worked with public relations to develop the following:

- Program Specific Materials—(See Appendix 3)
  - o Posters with tear away, postage paid, interest cards
  - Pull up banners
  - o 1-page intake advising flyers
  - General rack cards
  - o Educational plans
  - Handbooks
- BAS General
  - Postcards
  - Event table cover
  - o Pens
  - Hallway banner

- o Hallway monitor advertisements
- o College homepage advertisements
- o Updated user friendly web pages
- o An online form to request additional information

This emphasis on marketing and new relationships with employers has improved the strength of the applicant pool as well as assisted with education planning. After everything was printed and delivered, mailers were constructed to share information with local high school counselors and companies.

Since improving marketing efforts in early April, the program department has done initial advising and/or met with over 120 potential students for the fall 2018 cohorts, of which 50 prospective students are interested, specifically, in the BAS-OM degree (as of December 2017).

Part of the marketing efforts also included setting a priority application date for all three BAS programs and redesigning the online application. Priority applications for fall 2018 opened January 2 and remained open until the end of February. With this timeline, student applications are aligned with scholarship and financial aid applications and it allows students to be accepted into the cohort with time to advise for prerequisite/degree required courses to be taken during spring and summer quarter. In June, accepted students will gather for a "Meet & Greet" event that helps to build early connections with cohort members and faculty that teach in the programs. The new application can be viewed at <a href="https://forms.ghc.edu/bas-application/">https://forms.ghc.edu/bas-application/</a>.

The new BAS application for 2018 has been significantly updated to include an interactive checklist, assisting with advising and preparation. See Appendix 4 for application checklist. The program application, financial aid requirements, scholarship opportunities, and helpful contacts will be emailed to the student prospects by mid-December allowing students to prepare well before the priority application dates.

#### Challenges

Starting a new academic program inevitably involves cultural, budget, support, administrative, and instructional shifts for an institution. Beginning an applied baccalaureate program represents an even bigger shift. GHC faced significant challenges in the initial launch of the BAS-OM program. The most significant disappointment was the loss of several members of the first cohort. Some were not prepared for the rigor of upper-division work while others did not clearly understand the expected learning outcomes of the degree because of a lack of clarity in marketing efforts. Regardless of the issue, 64% attrition is unacceptable. GHC has taken significant steps to improve students' experience and program quality, beginning last spring with major changes in student support services provided to BAS-OM students

#### Retention

The current retention for the BAS-OM program is 36% (10 students remain of the original 28 person cohort). Approximately 11 out of the 18 students that chose to leave the program in year one indicated upon exit interviews that the program was not meeting expectations or preparing them for career goals. This was extremely concerning for the college and institution-wide

discussions were immediate in response. To aid in retention for future cohorts, the following changes have been made:

- Academic plans are given to students prior to program start
- Current student *trackers* share with financial aid and enrollment services that display student grades, lower division course needs, and contact information
- A canvas course space was created to increase communication between students outside of the classroom environment
- A "Meet & Greet" event in June will be held to promote retention throughout the summer prior to program start
- An official *new student orientation* will begin in summer 2018, including meeting with the Dean, faculty members, and support team, to outline program expectations and review the program handbook
- Weekly check-ins with the BAS completion facilitator have been established
- Early communication regarding registration has begun
- Beginning of year financial aid check to make sure all students are receiving the aid they expected will be implemented in September 2018
- Regular communication with other key departments on campus to share BAS student needs has begun

#### Feedback from students

One of the struggles that the students experienced was the transition from one assistant director to multiple different individuals supporting the programs. In the first year, the students experienced support from an assistant director, the dean of workforce education who shortly retired thereafter, the dean of the BAS-TE program, and then a third new dean in August of 2017. The inconsistent support proved difficult for some of the students. Ultimately, the changes have created more opportunities for student support, but the students experienced feelings of uncertainty and lack of institutional support.

With changes in support and administration came increased support, but some students also felt overwhelmed by varied communication styles. As the program department grew, student trackers and specific academic plans were developed that went far beyond the previous informal email chains initially used. With the development of these resources, at least 8 students were notified of remaining lower division prerequisites that needed to be completed prior to program completion. Unfortunately, this was not an expectation that they were anticipating. Many of the students who left during spring and summer quarter in 2017 did so because of these previously miscommunicated course requirements.

The ten remaining students have the following degrees:

- Associate in Arts (DTA) 6
- Associate in Science 2
- Associate in Applied Science Business 1
- Associate in Applied Science Human Resources 1

Some common themes of critique shared by students (and corrected by college) of the first cohort:

• Lack of academic plans during year one

- Delayed feedback on assignments
- Did not like modifications to schedule.
- Some adjunct faculty (no longer teaching in the program) assigned group work or experiences in lieu of class meetings
- Unanticipated increased workload

#### Completion Estimate

Each of the 10 students remaining anticipate program completion in June, 2018.

#### Prerequisites as an indication for program success

Although changes have already been made for the second cohort based on credit load assumptions, a further study needs to be done once the first cohort graduates to learn if the prerequisite and degree required courses chosen at the start of the program are a true indicator of student success. Related to this is an assessment of whether some courses would have been more appropriate for students as prerequisite courses rather than as degree requirement. This initial curriculum review process will begin in spring 2018. At the same time, a review of course prerequisites will be done. In particular, faculty will need to examine whether or not a student with Microsoft Excel experience prior to entry was more likely to succeed in BASM 401 and 407. Whether or not this is accurate, it was unanimously recommended by cohort one that an Excel workshop be developed that either fits within the quarters those classes are offered or in the quarter prior to the start of that course. Once the lead faculty member has joined the program in fall 2018, a more thorough curriculum review process will be put into place, in keeping with the start of GHC's revised program review process.

#### Fostering a Collaborative Community for Adjuncts

The college recognized the need for connecting adjunct faculty and tenured faculty from other departments teaching in the BAS-OM program. Professional development opportunities focused on the collaborative design of integrative projects that connect courses within and across quarters will begin in late summer 2018. Routine faculty and advisory meetings are planned for 2018-19. Ongoing professional development opportunities in management disciplines related to course objectives or adult learning, and a continued focus on progression towards practical projects, applied experiences, and meaningful internships as part of the culminating experience of this program will be provided as well.

#### **Enrollment, Retention & Assessment, and Completion Estimate**

#### Enrollment

After the BAS-OM application launched in early 2016, the program received 44 applications. Of those 44, 28 students were accepted into the first cohort.

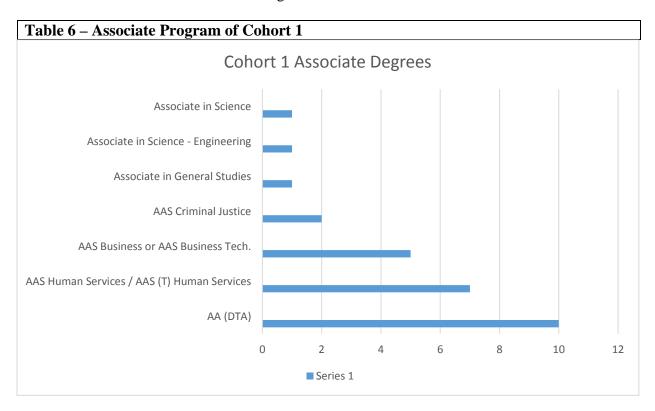
#### In cohort 1:

10 students had an Associate in Arts (DTA) degree

7 students had an Associate of Applied Science or Associate in Applied Science (Transfer) degree in Human Services

5 students had an Associate of Applied Science degree in Business or Business Technology

- 2 students had an Associate in Applied Science Criminal Justice degree
- 1 student had an Associate in General Studies degree
- 1 student had an Associate in Science degree in Engineering
- 1 student had an Associate in Science degree



#### Retention & Assessment

Throughout the first year, 18 students withdrew from the program -2 in fall, 3 in winter, 10 in spring, and 3 over summer break. Reasons for withdrawing varied:

- Program was not a good fit (2)
- Illness or death in family (2)
- No exit interview completed (3)
- Was not successfully completing courses (4)
- Financial concerns (1)
- Unhappy with program (5)
- Transferred to another program (1)

#### Conclusion

The first year of the BAS-OM program at Grays Harbor College was a difficult experience for many of the students. While some attrition could be anticipated, some of this was likely because of staffing changes, pre-program advising, or lack of student preparedness for the program rigor. However, with the addition of new staff, plans have been put in place and found to be successful with the college's other two BAS programs to combat these challenges in the future. Faculty scheduled to teach the remaining of the courses for the current cohort and those scheduled for the

new cohort have highly developed instructional skill and good student rapport. Their focus on maintaining rigorous coursework balanced with retention strategies will be supported by ongoing professional development and regular faculty meetings.

The launch of the BAS-OM program became the occasion for significant learning on the part of GHC. As the college anticipates the enrollment of three new cohorts in each of its BAS programs, lessons learned from this initial year are guiding significant changes in strategies for providing student support services, hiring lead faculty and deliberately cultivating a team-based approach to curriculum design, identifying program-specific student learning outcomes, and working closely with advisory committees. Through increased marketing and advising efforts, improved community partnerships, and enhanced communication with students, the BAS programs at Grays Harbor College will continue to grow and improve.

The GHC Board of Trustees has taken great interest in the development of the BAS degrees and have placed the high priority on their successful implementation. Although GHC has experienced the challenges of diminishing state allocation in its budgets, successful implementation and support of the BAS programs has been made a high priority in the 2017-2018 budget and again in the construction of the 2018-2019 budget. The college president and leadership team are committed to continuous improvement by frequent assessment and taking appropriate action in abiding by a GHC value of working towards excellence in programs, practices and principles. Although further improvements will no doubt need to be made, the lessons learned from the program assessments in place, the numerous modifications and actions taken indicate the college has placed itself on a path towards program excellence for all three of our BAS programs.

#### **Appendices**

#### Appendix 1

#### Course Descriptions

#### BASM 301 Writing and Managing Grants

This course provides an overview of the entire grant cycle - from concept to closeout and the basic elements that must be present when developing a grant proposal. Students will identify and apply tips on how to satisfy funders while accomplishing program objectives. Students will assess questions that need to be answered to be compelling to a funding agency as they develop a strategy for grant planning and grant management. 5 lecture hours. BASOM program core course.

#### BASM 302 Introduction to Leadership

This course provides an introduction to leadership in private and public organizations. Historical to current leadership theories, leadership principles, and theoretical concepts will be compared and contrasted. Students will integrate theory into 'real world' and present day scenarios, and assess the implications to organizations and to leaders while formulating individual leadership styles and skills. 5 lecture hours. BASOM program core course.

#### BASM 303 Human Resources Systems

The course analyzes the HR systems that managers need to successfully operate in today's workplace. Key principles and strategies in labor relations, recruiting, performance accountability and the role performance evaluations play in gaining employee cooperation and achieving high levels of productivity will be illustrated. Students will identify and assess how HR affects the outcomes of key organizational decisions as well as the role of HR in strategic organizational systems. 5 lecture hours. BASOM program core course.

#### ENG 304 Advanced Business Writing

Technical writing necessitates that students develop foundational knowledge in the area of quantitative research writing: procedures, vocabulary, and concepts. The concepts and procedures serve as important tools utilized for problem solving, and the vocabulary of research is essential for effective communication and critical evaluation of research findings. 5 lecture hours. Satisfies a Communications Skills requirement for the BASOM degree.

#### BASM 305 Program Assessment and Evaluation

This course integrates operationalization, measurement, and assessment of various types of programs and program objectives. Both qualitative and quantitative approaches will be covered as they relate to assessing social programs using applied social science research methods as students formulate evaluation instruments and measurements. 5 lecture hours. Satisfies a General Education elective for the BASOM degree.

#### SOC 306 Organizational Behavior

This course analyzes how people and groups in organizations behave, react, and interpret events. Students will assess the role of organizational systems, structures, and processes in shaping behavior. The course will relate theory and research to organizational problems by reviewing

advanced concepts in motivation, perception, leadership, decision-making, and conflict. 5 lecture hours. BASOM program core course.

#### BASM 307 Quantitative Design, Data, and Analysis

This course illustrates research design issues related to the social sciences including types of studies, sampling, data collection techniques, research ethics, and report writing. Students will utilize data analysis and presentation strategies including measures of central tendency and parametric testing (e.g., t-test, ANOVA, Pearson Correlation) to present research information and justify management decisions.

5 lecture hours. BASOM program core course.

#### BASM 308 Emerging Technologies

This course identifies emerging technologies and their impact as drivers of change on organizational and team effectiveness and innovation. Students will select and utilize technology tools for content management, project management, collaboration and communication. Students will incorporate group development theories and technology tools to increase traditional team and virtual team performance.

5 lecture hours. BASOM program core course.

#### BASM 309 Project Management

Students will develop the basic tools, knowledge and skills necessary for successful project management. All phases of the project management process, including: initiating, planning, executing, controlling and closing will be assessed. Areas of leadership, communication and budgeting in relation to project management will also be critiqued. 5 lecture hours. BASOM program core course.

#### BASM 401 Business Processes and Excel

Students will solve simple and complex problems by moving beyond basic Excel skills to think critically about realistic management situations. Students will organize data for analysis, utilize Excel features and tools for decision making and effectively display results. 5 lecture hours. BASOM program core course.

#### BASM 402 Leading and Managing in a Diverse World

Students will analyze the concepts, policies and practices facing leaders in a global workplace; including how to manage a diverse workforce by effectively managing/leading people who vary by nationality, ethnicity, culture, religion, gender, language, age, abilities, and unique personal characteristics.

5 lecture hours. Satisfies a Social Sciences distribution requirement for the BASOM degree.

#### SOC 403 Organizational Communication in a Social Context

Students will analyze organizations as communication systems. Contemporary approaches to and theories of organizational communication will be evaluated. Organizational membership and identity construction, power and control, efficiency, and group dynamics will be key topics. 5 lecture hours. Satisfies a Social Sciences distribution requirement for the BASOM degree.

BASM 404 Interpretation of Accounting - Accounting for Decision Making Students will utilize the principles and methods of accounting systems for decision making and interpret financial and managerial accounting documents. The link between accounting

information and managerial functions will be analyzed. Understanding that accounting is an integral part of the firm's organizational structure, and not just an isolated department, students will determine the strengths and limitations of accounting systems and utilize accounting information as managers, for decision making, control, planning, and to measure and evaluate performance. The relationships between accounting and other organizational activities will be emphasized.

5 lecture hours. BASOM program core course.

#### SOC 405 Legal and Labor Issues of Supervision and Management

Human resources legal and labor issues directly impact the supervision of staff and the management of the organization. Students, as future managers, will identify the legal and labor issues and behaviors that can lead to personal and organizational liability. Students will assess, research and analyze: (1) legal issues regarding recruitment; (2) key legal issues that govern the employer-employee relationship; (3) the laws that govern individual rights and responsibilities; (4) workplace discrimination law including Title VII of the 1964 Civil Rights Act to the American Disabilities Act of 1991; (3) Labor law and how it impacts contract negotiations and contract administration.

5 lecture hours. BASOM program core course.

#### BASM 406 Seminars in Private or Public Service

Students will explore, compare, and contrast the domains of the public and private sector, choosing one as an emphasis. Students focusing in public service will explore the legislative process and public finance, while those students looking to work in the private sector, will explore business law and finance. Periodically, during the quarter, the two groups will meet and discuss and compare differing perspectives of shared case studies.

5 lecture hours.

BASOM program core course.

#### BASM 407 Professional Ethics and Social Responsibility

Professional Ethics and Social Responsibility analyzes the ethical responsibilities of managers and leaders within organizations. Students will assess difficult ethical conflicts and dilemmas and originate plausible frameworks for addressing those conflicts. The course will engage students in the critical evaluation of managerial and leadership ethics.

5 lecture hours. BASOM program core course.

#### BASM 408 Facilitating Change and Development

Students will determine and manage planned and unplanned change by reviewing and evaluating change strategies, initiating change; gaining commitment; overcoming resistance; and maintaining momentum of work groups and organizations within both the internal and external environment.

5 lecture hours. BASOM program core course.

#### BASM 409 Administrative/Management Internship

Students will further integrate course work with the world they live in. Students will to link theory and practices, as well as gain exposure to the interdisciplinary nature of management work. Students will work with their advisor to develop their Capstone Project, which will consist of an internship, service learning and/or a special in-depth project. Students will reflect on their observations and evaluate what they have learned.

5 lecture hours. BASOM program core course.

## Appendix 2 Learning Outcomes

<b>Learning Outco</b>	earning Outcomes					
Communicate	Think Critically	Lead	Innovate	Understand		
Given different	Compare and contrast	Given different	Outline how	Given different		
organizational	the major leadership	organizational	motivation is	organizational scenarios,		
scenarios,	theories and discuss the	scenarios,	of central	discuss and analyze the		
discuss and	key points of each	discuss and	importance in	responsibilities and		
analyze the	theory.	analyze the	organizations	privileges of leaders,		
responsibilities		responsibilities	and the	including ethical and		
and privileges	Given different	and privileges	difference	moral decisions and the		
of leaders,	organizational scenarios,	of leaders,	between	use of authority and		
including	discuss and analyze the	including	intrinsic and	power.		
ethical and	responsibilities and	ethical and	extrinsic			
moral	privileges of leaders,	moral decisions	motivation.	Analyze and interpret a		
decisions and	including ethical and	and the use of		particular performance-		
the use of	moral decisions and the	authority and	Compare the	based organizational		
authority and	use of authority and	power.	different types	issue, develop a solution		
power.	power.		of work	to the issue at hand, and		
		Analyze and	groups and the	apply appropriate		
Analyze and	Analyze their individual	interpret a	difference	leadership theories in		
interpret a	leadership style(s) and	particular performance-	between an	the given situation.		
	particular the impact of those		effective			
performance- approaches in the		based	group and an	Evaluate an		
based workplace		organizational	effective team.	organizational situation		
organizational		issue, develop a		and discuss the process		
issue, develop	Analyze and interpret a	solution to the	Create a	of leadership within		
a solution to	particular performance-	issue at hand,	culture that	groups relating to the		
the issue at	based organizational	and apply	values	alignment of the group		
hand, and	issue, develop a solution	appropriate	workforce	to rules and norms of		
apply	to the issue at hand, and	leadership	diversity	the organization.		
appropriate	apply appropriate	theories in the	T1 .16	** 1		
leadership	leadership theories in	given situation.	Identify,	Understand successful		
theories in the	the given situation.	F 1 4	evaluate, and	recruiting processes to		
given situation.	P. 1	Evaluate an	develop	hire in order the best		
F 1 4	Evaluate an	organizational	systems of	person		
Evaluate an	organizational situation	situation and	organizational	F.C 1 1 11		
organizational	and discuss the process	discuss the	communicatio	Effectively hold		
situation and	of leadership within	process of	n	employees accountable		
discuss the	groups relating to the	leadership	I.1	for their work		
process of	alignment of the group to rules and norms of	within groups	Identify,	performance.		
leadership		relating to the	evaluative,	Understand the role		
within groups	the organization.	alignment of	and develop			
relating to the	I Indoneton double soful	the group to	systems to	human resources		
alignment of	Understand successful	rules and norms of the	improve	principals and concepts		
the group to rules and	recruiting processes to hire in order the best		organizational culture	play in the		
norms of the		organization.	Cultule	development, decision making and		
organization.	person.	Effectively	Understand	implementation of key		
organization.	Understand the role	Effectively hold employees	the difference	organizational/manage		
	human resources	accountable for	between	ment issues		
	numan resources	accountable 101	DELWEEH	ment issues		

Understand principals and concepts their work public and how to use play in the performance. private Work effectively with performance development, decision operation and labor unions and evaluations as making and Understand apply this to successfully interact an effective implementation of key the workplace. with union how to use tool in organizational/manage performance representatives by improving ment issues evaluations as Develop understanding contract communicatio an effective action plans administration and n with Recognize situations tool in that labor relations issues. resolve/minim employees and that create potential improving ize ethical gaining liability for the communication Understand how HR organization and how with employees conflicts and influences and helps optimum productivity to successfully manage and gaining shape organizational dilemmas. from staff. these issues. optimum strategic objectives. productivity from staff. Understand Understand how HR Understand and apply and apply the influences and helps the process of principles of shape organizational Recognize conceptualizing, scientific situations that strategic objectives. proposing, and inquiry: create potential conducting quantitative procedures, liability for the research. Understand and apply the principles of vocabulary, organization and concepts. scientific inquiry: and how to Understand and apply procedures, vocabulary, successfully methodologies used in Understand and concepts. manage these quantitative research. and apply the issues. Select, narrow, and process of Understand and apply conceptualizin the process of Articulate refine research g, proposing, conceptualizing, characteristics questions and proposing, and and elements hypotheses. and conducting quantitative of program conducting quantitative evaluation Create research research. research. methodologies: Outline how Understand and apply research design, motivation is description of the methodologies used in Create research quantitative research. of central population and methodologies rationale for sampling importance in : research Select, narrow, and organizations or data collection. and the variables as applicable, design. refine research difference hypotheses or research description of questions and the population hypotheses. between questions, and data and rationale intrinsic and collection and analysis. for sampling Conduct literature extrinsic Understand ethical or data reviews: read, motivation. collection. understand, critique, issues in the research variables as and use peer evaluated Identify process applicable, quantitative studies concepts hypotheses or related to Develop program research Create research decisionevaluation plans. questions, and methodologies: making and research design,

data collection	description of the	organizational	Apply social science
and analysis.	population and	learning.	research methods to
	rationale for sampling		program evaluation.
Report	or data collection,	Analyze	
research	variables as applicable,	statistical data	Classify organizational
results: collect	hypotheses or research	and research	behavior and explain
and describe	questions, and data	results and	how and why it
data, use	collection and analysis.	utilize this	determines the
inferential		information to	effectiveness of an
statistics,	Collaborate effectively	make	organization.
present	with peers to create	management	
findings	documents and provide	decisions.	Explain the ways in
	feedback.		which other personality
Collaborate		Present	traits influence
effectively	Demonstrate mastery of	research	employees' behaviors
with peers to	the nature of technical	information	in organizations.
create	writing and the	and justify	
documents	qualities of technical	management	Explain how values,
and provide	style	decisions in	attitudes, and moods
feedback.		written reports	and emotions can
	Develop program	and oral	influence organizations.
Demonstrate	evaluation plans.	presentations.	
mastery of the			Explain perception and
nature of	Understand program	Effectively	attribution and their
technical	evaluator and	collaborate	role in interactions in
writing and	stakeholder	with a virtual	organizations
the qualities of	relationships.	team in the	
technical style		development of	Outline how motivation
	Formulate evaluation	a technology	is of central importance
Demonstrate	objectives and	resource	in organizations and the
mastery of	questions.	handbook for	difference between
APA style.		managers.	intrinsic and extrinsic
	Measure program		motivation.
Articulate	outcomes and	Classify	
characteristics	efficiency.	desirable	Assess how the
and elements		characteristics	experience of stress is
of program	Apply social science	of effective	based on employees'
evaluation	research methods to	project	perceptions and
G1	program evaluation.	managers.	influenced by
Classify	** 1 . 1.1	D1 1	individual differences
organizational	Understand the nature	Plan and	and how stress impacts
behavior and	of power and	execute project	organizations.
explain how	organizational culture,	management	G 1 11.00
and why it	explain why they exist	activities.	Compare the different
determines the	and how it can help or	T 1	types of work groups
effectiveness	harm an organization	Lead a	and the difference
of an	and its members.	successful	between an effective
organization.	TTudouston 4 1 1 1 1	project team.	group and an effective
A 1	Understand and explain	D1	team.
Assess how	how mathematics and	Develop	
the experience	science are applied to	effective	

of stress is	explain behavior and	solutions to	Understand the nature
based on	how scientific	management	of power and
employees'	explanations can fail to	situations	organizational culture,
perceptions	correctly explain	through	explain why they exist
and influenced	behavior.	problem-	and how it can help or
by individual		solving, critical	harm an organization
differences	Develop and evaluate	thinking, and	and its members.
and how stress	theories of behavior	analysis	
impacts	that can be tested by		Distinguish ethical
organizations.	mathematical and	Use data tables	issues involved in the
	scientific methods.	and excel	research process.
Compare the		scenarios for	
different types	Explain how the	what-if	Analyze statistical data
of work	research process works	analysis and	and research results and
groups and the	and identify the factors	enhance	utilize this information
difference	that can affect the	decision	to make management
between an	results of the research.	making with	decisions.
effective		Solver	
group and an	Distinguish ethical		Assess and integrate
effective team.	issues involved in the	Lead/manage	knowledge of the
	research process.	individuals	challenges and
Analyze		from diverse	opportunities of Web
statistical data	Analyze statistical data	backgrounds	2.0.
and research	and research results and		
results and	utilize this information	Research and	Facilitate effective
utilize this	to make management	analyze trends	team collaboration
information to	decisions.	in leading	through technology
make		global,	tools and knowledge of
management	Apply knowledge of	international	group development and
decisions.	emerging technologies	environments	effectiveness theories,
	and analyze their		including overcoming
Present	impact on	Identify,	challenges of managing
research	organizational	evaluate, and	virtual teams.
information	effectiveness and	develop	
and justify	innovation.	systems of	Assess the purpose,
management		organizational	benefits and limitations
decisions in	Evaluate and apply new	communication	of new technologies in
written reports	•		relation to
and oral	content management,	Analyze a	organizational or team
presentations.	project management,	company's	effectiveness and
	collaboration and	financial	innovation.
Evaluate and	communication.	statements	
apply new		and/or	Apply appropriate
technologies	Assess and integrate	management	approaches to plan a
for content	knowledge of the	reports and	new project
management,	challenges and	identify	
project	opportunities of Web	strengths and	Understand the
management,	2.0.	weaknesses of	principles and practices
collaboration		the company	of project management
and		from this	and its relation to
		analysis.	creating value for the

communicatio	Utilize online analytics		firm and its
n.	for evaluation and	Use is	stakeholders.
	planning.	accounting	
Facilitate		information to	Develop effective
effective team	Facilitate effective	make and	solutions to
collaboration	team collaboration	communicate	management situations
through	through technology	long-term	through problem-
technology	tools and knowledge of	strategic	solving, critical
tools and	group development and	decisions	thinking, and analysis
knowledge of	effectiveness theories,	needed to	•
group	including overcoming	position the	Use data tables and
development	challenges of managing	firm for	excel scenarios for
and	virtual teams.	competitive	what-if analysis and
effectiveness		advantage.	enhance decision
theories,	Assess the purpose,		making with Solver
including	benefits and limitations	Recognize	2
overcoming	of new technologies in	behaviors that	Analyze global
challenges of	relation to	can lead to	implications for human
managing	organizational or team	legal issues in	relations and workforce
virtual teams.	effectiveness and	this	productivity.
	innovation.	relationship	P. C. David.
Effectively		and how to	Explain multicultural
collaborate	Classify desirable	manage these	issues in the workplace.
with a virtual	characteristics of	issues	issues in the weinplace.
team in the	effective project	188468	Lead/manage
development	managers.	Recognize laws	individuals from
of a	managers.	governing	diverse backgrounds
technology	Plan and execute	discriminatory	arverse sackgrounds
resource	project management	behavior in the	Assess the work
handbook for	activities.	workplace and	environment as it
managers.	detivities.	how to	relates to working
managers.	Apply appropriate	successfully	effectively with
Design and	approaches to plan a	avoid creating	individuals from
manage	new project	situations that	diverse backgrounds.
project and	new project	can lead to	diverse backgrounds.
program	Design and manage	charges of	Relate the role of
processes.	project and program	discrimination.	socioeconomic status
processes.	processes.	discrimination.	within the workplace.
Develop	processes.	Conduct a	within the workplace.
familiarity	Examine project risks.	recruiting	Identify how to assist
with the	Examine project risks.	campaign in	employees to
project	Understand the	compliance	successfully work with
	principles and practices	with the legal	co-workers from
management software and	of project management	standards that	diverse backgrounds.
tools.	and its relation to	govern this	diverse backgrounds.
10018.		-	Domonstrata an
Lica project	creating value for the firm and its	process.	Demonstrate an understanding of
Use project	stakeholders.	Create a	privilege and its effect
management software to	Stakeliolucis.		
	Understand the project	workplace	on the workplace.
plan,	Understand the project	environment	
implement,	life cycle; initiating,	that	

	T		
control, and	planning, executing,	significantly	Create a culture that
report on a	controlling and closing.	reduces the	values workforce
project.		possibility of	diversity
	Assess major schedule,	legal	
Develop a	cost, and performance	violations.	Point out the workplace
suitable	elements using both		and management
budget for a	quantitative and	Develop action	implications of
new project.	qualitative techniques.	plans that	(including but not
		resolve/minimi	limited to); sexual
Apply	Use project	ze ethical	harassment, cultural
fundamental	management software	conflicts and	and religious practices,
Excel skills	to plan, implement,	dilemmas.	family, and gender
and tools in	control, and report on a		roles.
problem	project.	Critically	
solving		examine the	Understand and
	Develop a suitable	assumptions	articulate the
Determine	budget for a new	and values that	relationship between
effective data	project.	everyone	organizational
displays with		brings to	membership and
charts	Develop effective	complex	identity
	solutions to	leadership	
Produce data	management situations	decisions that	Understand and
for	through problem-	raise ethical	articulate the
computation,	solving, critical	concerns.	relationship between
analysis and	thinking, and analysis		group membership and
reference	8, 11 11 11 7	Evaluate the	communication in
	Apply fundamental	concept of	organizations
Organize data	Excel skills and tools in	Social	organizations
for effective	problem solving	Responsibility,	Use is accounting
analysis	processing	and explore its	information to make
	Determine effective	relevance to	and communicate long-
Use data	data displays with	ethical	term strategic decisions
tables and	charts	leadership.	needed to position the
excel		i readersing.	firm for competitive
scenarios for	Apply logic in decision	Analyze how	advantage.
what-if	making	the social,	un i unituago.
analysis and	······································	economic,	Assess specific labor
enhance	Produce data for	organizational,	laws that govern labor
decision	computation, analysis	cultural and	issues ranging from
making with	and reference	natural	contract administration
Solver		environment	(to include the
	Organize data for	impact moral	grievances and unfair
Explain	effective analysis	issues in	labor practices), union
multicultural	officer to unuity 515	professions.	organizing and what a
issues in the	Analyze global	professions.	manager can and can
workplace.	implications for human	Apply	and cannot do when a
workprace.	relations and workforce	communication	union election occurs,
Create a	productivity.	, conflict	to negotiations of labor
culture that	productivity.	-	contracts.
values	Assess the work	management, and problem-	contracts.
varues		_	
	environment as it	solving skills	

1.0		I.a	
workforce	relates to working	that are	Conduct a recruiting
diversity	effectively with	required to	campaign in
	individuals from	promote	compliance with the
Understand	diverse backgrounds.	positive	legal standards that
organizational		change.	govern this process.
communicatio	Identify how to assist		
n as an	employees to	Apply theory	Differentiate between
academic	successfully work with	learned to real	the demands of private
discipline	co-workers from	world	industry, as well as the
1	diverse backgrounds.	situations	foci of public service
Understand		within the	
and articulate	Create a culture that	internship/proj	Distinguish between
the role of	values workforce	ect.	different ethical
power in	diversity	CCt.	theories and principles.
organizational	diversity	Observe,	theories and principles.
systems	Point out the workplace	analyze, and	Determine the ethical
systems	_	evaluate	
Understand	and management	situations and	responsibilities
	implications of		assumed in becoming
and articulate	(including but not	then create	managers and leaders
the	limited to); sexual	plans/strategies	in professions.
relationship	harassment, cultural	for addressing	
between group	and religious practices,	those	Develop individual and
membership	family, and gender	situations.	group skills in
and	roles.		identifying and
communicatio		Defend, in text,	analyzing a select
n in	Research and analyze	the evaluations	number of ethical
organizations	trends in leading	they have	issues that managers
	global, international	completed and	face in the context or
Identify,	environments	the	situation in which they
evaluate, and		plans/strategies	arise.
develop	Understand and	they gave	
systems of	articulate the role of	generated.	Develop action plans
organizational	power in organizational		that resolve/minimize
communicatio	systems		ethical conflicts and
n			dilemmas.
	Understand and		
Identify,	articulate the		Evaluate the concept of
evaluative,	relationship between		Social Responsibility,
and develop	organizational		and explore its
systems to	membership and		relevance to ethical
improve	identity		leadership.
organizational	identity		reacting.
culture	Understand and		Identify real and
Culture	articulate the		potential ethical issues
Discuss how	relationship between		in the workplace and
financial	group membership and communication in		analyze causes and remedies.
accounting			remedies.
information is	organizations		The denset 1 de - 1 C
communicated	The difference 1 of		Understand the role of
through	Identify, evaluative,		facilitator; including
	and develop systems to		

financial	improve organizational		personal stake in the
statements	culture		change.
			-
Differentiate	Understand how		Recognizes when the
management	managers use and		change agent is no
accounting	analyze accounting		longer required.
from that of	information to make		-
financial	decisions.		Explain how corporate
accounting			culture affects change.
and the role	Discuss how financial		<u> </u>
the	accounting information		Gain an appreciation of
management	is communicated		the complexity of the
accountant	through financial		real world, and the
plays as a	statements		necessity of an
member of the			interdisciplinary
management	Differentiate		understanding of
team	management		management and
	accounting from that of		supervision.
Explain how	financial accounting		Sup or vision.
accounting	and the role the		Apply theory learned to
applies to all	management		real world situations
types of	accountant plays as a		within the
industries.	member of the		internship/project.
e.g.,	management team		memsmp, project.
merchandising	management team		Observe, analyze, and
merenandising	Explain how		evaluate situations and
manufacturing	accounting applies to		then create
, non-financial	all types of industries.		plans/strategies for
services,	e.g., merchandising,		addressing those
financial	manufacturing, non-		situations.
services,	financial services,		situations.
government	financial services,		Defend, in text, the
and other	government and other		evaluations they have
nonprofit	nonprofit firms.		completed and the
firms.	nonprofit firms.		plans/strategies they
IIIIIIS.	Analyze a company's		gave generated.
Analyze a	financial statements		gave generated.
company's	and/or management		
financial	reports and identify		
statements	•		
and/or	strengths and weaknesses of the		
management	company from this		
reports and	analysis.		
identify	Undonotored the		
strengths and	Understand the nature		
weaknesses of	of costs		
the company	Distinguit 1.1.		
from this	Distinguish between		
analysis.	fixed costs, variable		
	costs, and mixed costs		

T.T	T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Use is	Explain how pricing		
accounting	decisions are made,		
information to	including transfer		
make and	pricing decisions.		
communicate			
long-term	Use is accounting		
strategic	information to make		
decisions	and communicate long-		
needed to	term strategic decisions		
position the	needed to position the		
firm for	firm for competitive		
competitive	advantage.		
advantage.			
	Identify the relationship		
Apply the	between accounting		
legal standards	budgets and non-		
that govern the	financial performance		
relationship	measures.		
between the			
employee and	Develop a basic		
the employer.	understanding of		
	budgets and budgeting.		
Assess			
specific labor	Apply the legal		
laws that	standards that govern		
govern labor	the relationship		
issues ranging	between the employee		
from contract	and the employer.		
administration			
(to include the	Recognize behaviors		
grievances and	that can lead to legal		
unfair labor	issues in this		
practices),	relationship and how to		
union	manage these issues		
organizing and			
what a	Recognize laws		
manager can	governing		
and can and	discriminatory behavior		
cannot do	in the workplace and		
when a union	how to successfully		
election	avoid creating		
occurs, to	situations that can lead		
negotiations of	to charges of		
labor	discrimination.		
contracts.			
	Assess specific labor		
Understand	laws that govern labor		
sexual	issues ranging from		
harassment	contract administration		
and	(to include the		
appropriately	grievances and unfair		

_			T
apply relevant	labor practices), union		
legal standards	organizing and what a		
if where an	manager can and can		
employee	and cannot do when a		
	union election occurs,		
brings this	l		
issue to the	to negotiations of labor		
manager.	contracts.		
Analyze Title	Understand sexual		
IX issues	harassment and		
impacting the	appropriately apply		
workplace	relevant legal standards		
environment	if where an employee		
and when to			
	brings this issue to the		
refer such	manager.		
issues to			
higher level	Analyze Title IX issues		
management.	impacting the		
	workplace environment		
Conduct a	and when to refer such		
recruiting	issues to higher level		
campaign in	management.		
compliance			
with the legal	Conduct a recruiting		
standards that			
	campaign in		
govern this	compliance with the		
process.	legal standards that		
	govern this process.		
Create a			
workplace	Research and analyze		
environment	legal trends that could		
that	lead to future laws		
significantly	governing workplace		
reduces the	behavior.		
possibility of			
legal	Articulate key concepts		
violations.	of the legislative		
violations.	•		
A 41 1 4 1	process and public		
Articulate key	finance, business law		
concepts of	and finance.		
the legislative			
process and	Differentiate between		
public finance,	the demands of private		
business law	industry, as well as the		
and finance.	foci of public service		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	•		
Demonstrate a	Demonstrate a model		
model of	of private finance and		
	the corporate law		
private finance	related to it		
and the	Tetaled to It		

		1	
corporate law	Demonstrate how a		
related to it	bond process is		
	initiated to fund a		
Demonstrate	public project.		
how a bond			
process is	Understand the		
initiated to	difference between		
fund a public	public and private		
project.	operation and apply		
	this to the workplace.		
Develop	_		
action plans	Distinguish between		
that	different ethical		
resolve/minim	theories and principles.		
ize ethical			
conflicts and	Determine the ethical		
dilemmas.	responsibilities		
	assumed in becoming		
Explain the	managers and leaders		
need for	in professions.		
ongoing			
organizational	Develop individual and		
change and	group skills in		
methods for	identifying and		
achieving the	analyzing a select		
change.	number of ethical		
	issues that managers		
Apply	face in the context or		
communicatio	situation in which they		
n, conflict	arise.		
management,			
and problem-	Develop action plans		
solving skills	that resolve/minimize		
that are	ethical conflicts and		
required to	dilemmas.		
promote			
positive	Critically examine the		
change.	assumptions and values		
	that everyone brings to		
Explain how	complex leadership		
corporate	decisions that raise		
culture affects	ethical concerns.		
change.			
	Evaluate the concept of		
Understand	Social Responsibility,		
how an	and explore its		
organization's	relevance to ethical		
unique	leadership.		
environment			
help or hinder	Analyze how the social,		
change.	economic,		

Obtain experience outside the classroom, and will gain an understanding of the lexicon of that particular environment.

Defend, in text, the evaluations they have completed and the plans/strategie s they gave generated. organizational, cultural and natural environment impact moral issues in professions.

Explain the need for ongoing organizational change and methods for achieving the change.

Understand organizational effectiveness and how planned change can make organizations more effective.

Examine the roles played by various organizational members in change efforts.

Apply communication, conflict management, and problem-solving skills that are required to promote positive change.

Identify real and potential ethical issues in the workplace and analyze causes and remedies.

Understand the role of facilitator; including personal stake in the change.

Recognizes when the change agent is no longer required.

Understand the different dynamics of private sector vs. public sector change.

Distinguish between leading change and managing change.

Explain how corporate culture affects change.

Understand how an organization's unique environment help or hinder change.

Recognize how management's assumptions can inhibit positive change.

Obtain experience outside the classroom, and will gain an understanding of the lexicon of that particular environment.

Demonstrate an understanding of the theory presented within the BASM program, within four different courses.

Gain an appreciation of the complexity of the real world, and the necessity of an interdisciplinary understanding of management and supervision.

Apply theory learned to real world situations within the internship/project.

Observe, analyze, and evaluate situations and then create plans/strategies for addressing those situations.

Defend, in text, the evaluations they have completed and the		
plans/strategies they		
gave generated.		

### **Appendix 3** Program Flyer



## Bachelor of Applied Science (BAS) in ORGANIZATIONAL MANAGEMENT

The Bachelor of Applied Science – Organizational Management (BAS-OM) degree provides a pathway for students with an Associate in Applied Science (AAS) in Human Services, Criminal Justice, and Business Management, and other majors or Associate in Arts (AA) degree, to further their education and assume leadership roles in both non-profit and profit-based organizations.

Earn your bachelor degree without leaving the Harbor!



#### **Degree Requirements**

Completion of a two-year degree, with cumulative GPA of at least 2.5

#### **Course Requirements**

*Prerequisites:* Applicants must have a grade of 2.0 or higher in the following courses prior to program start.

- ENGL& 101 English Composition I
- MATH& 146 Introduction to Statistics
- Natural Science w/ Lab (5 credits)
- SPCH 101 Fundamentals of Speech
- ACCT& 201 Principles of Accounting I

Degree Required Courses: Degree required courses are not a pre-requisite to the program, they are a requirement for earning your bachelor's degree. Some degree required courses may be prerequisites to upper division courses. Students are encouraged to complete these courses in their associate's degree if possible. Courses must be completed with a grade of at least 2.0.

- Natural Science (5 credits)
- Humanities (5 credits)
- 5 Credits of General Education Coursework

Combined, the prerequisite courses, degree required courses, and courses taken during the applicant's associate's degree must equal to at least 40 credits of general education coursework.

#### **Contact:**

Katie Dailey BAS Completion Facilitator 360-538-4030 katie.dailey@ghc.edu

Further Information: www.ghc.edu/BAS

Manspeaker Instructional Building, Room 2424

#### **Recommended Skills**

#### Proficiency in:

- · Microsoft Word
- Microsoft Excel
- · APA style, formatting, and citation rules
- Online learning systems
- · Web based research databases

Applied bachelor degrees fill skill gaps in practical, market driven fields where job requirements have advanced beyond the associate degree level. Program Rack Card (front and back)



Bachelor of Applied Science (BAS) in ORGANIZATIONAL MANAGEMENT

Earn your bachelor degree without leaving the Harbor!

The BAS program
in Organizational
Management aims to move
current workers from entry
level jobs to management
positions, while creating a
stepping stone for leadership
within the community.

Applied bachelor degrees fill skill gaps in practical, market driven fields where job requirements have advanced beyond associate degree level.

## Bachelor of Applied Science (BAS) in ORGANIZATIONAL MANAGEMENT

The BAS-OM program builds on your already earned Associate's degree with an additional 90 credits of upper-division coursework.



- Leadership
- · Human Resources
- Grant Writing
- · Data Analysis
- Project Management
- Social Responsibility
- Excel

... and much more!

Stop by today for application information, a complimentary transcript review, and to get your questions answered.



Contact: Katie Dailey BAS Completion Facilitator 360-538-4030 katie.dailey@ghc.edu

www.ghc.edu/BAS

Manspeaker Instructional Building, Room 2424

#### Program Poster with Return Card



### Bachelor of Applied Science (BAS) in **ORGANIZATIONAL MANAGEMENT**

The BAS program in Organizational Management aims to move current workers from entry level jobs to management positions, while creating a stepping stone for leadership within the community.

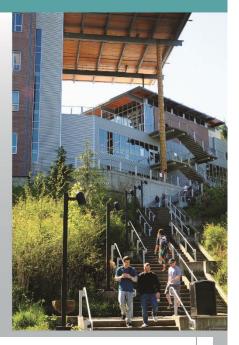
#### Stop by today for:

- Application information
- A complimentary transcript
- And, to get your questions answered!

**Manspeaker Instructional Building, Room 2424** 

360-538-4030 Email: katie.dailey@ghc.edu www.ghc.edu/BAS

Earn your bachelor degree without leaving the Harbor!



#### Tell me more about the BAS - Organizational Management Program at Grays Harbor College!

Phone\_ Associate Degree \_\_\_\_ College(s) Attended \_\_\_\_\_ \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_

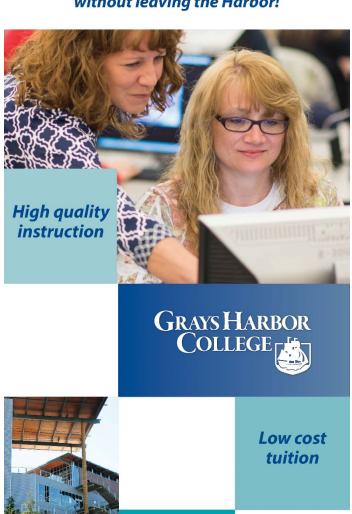


Pull up banner (6' tall)

Bachelor of Applied Science (BAS) in

# ORGANIZATIONAL MANAGEMENT

Earn your bachelor degree without leaving the Harbor!



Individual support

www.ghc.edu/BAS

#### Appendix 4

Improved, Online Application



### **BAS Application**

\* Indicates Required Field. Please include a response in all required fields before continuing to the next page. If you are confused with what is being asked, please call 360-538-4030 to talk with the BAS Completion Facilitator.

1	Pre-Applica	tion Checklist	2 College Transcripts	3 Personal Statement	4 Work Experience
5		6 Contact Info			

#### Checklist

Each of the following steps must be completed prior to submitting your application for a BAS Program at GHC:

#### 1. Complete (or update) the free Grays Harbor College admissions application \*

Please note: All applicants must complete the online GHC application, even if currently a student at GHC. Without an updated application, which states your planned start date, and your program of interest as BAS, your application cannot be processed.

- O Yes, I have completed the GHC application.
- O No, I have not yet completed the free application to GHC

https://www.ghc.edu/

• A personal statement essay\* (1-3 pages).

4. Declare Which BAS program you are applying for. *	
Organizational Management	
O Teacher Education	
O Teacher Education with Special Education Endorsement	
O Forest Resources Management	

#### 5. Please be prepared to provide:

- · Your name, contact information, and student I.D.
- · Details of previous colleges attended, including a copy of your unofficial transcripts.
- · A listing of your planned courses leading up to program start.
- Your resume.
- A personal statement essay\* (1-3 pages).

#### PREVIEW the personal statement topics

You will be asked to attach an MS Word document that addresses each of the following topics:

- · How will the BAS-OM program help you accomplish your future career goals?
- How will your previous schooling and work experience contribute to your success in the BAS-OM program?
- Explain a time when you've had to work on a team and how you contributed to the overall success of all
  members of the team.

Click "Next" to begin the BAS Application



Save and Continue Later